

Investment Options to Suit Every Dealership



Option 1

The Sales Series: Basics to Closing

- Twenty-Eight Topics on Selling in Today's Market
- 20 Comprehensive Workbooks

This program will take sales people from the opportunity in automobile sales through every step of the selling process including every do and do not in the business to handling objections, demonstrations, write up, negotiations, and closing the deal to prospecting and follow up.

X001

Sales Series: Basics to Closing — 4,995.00



Option 2

The Management Series: Phone Ups to Internet

- Twenty-Two Power Topics for Management
- Leaders Workbook/Manuals

This program is praised for providing management with NEW ideas for motivating sales force, hiring, daily incentives, desking deals, handling phone ups, stopping shoppers, increasing gross, and keeping people motivated, taking to's, closing deals, negotiating for gross and much more.

X002

The Management Series — 4,995.00



Option 3

One-A-Day Program

Automotive Specific

- One-A-Day Series for Sales and Management
- 50 Segments for Dealership Sales Meetings
- 20 Comprehensive Workbooks for Sales & Management

This is a combination of Option 1&2 and is the way this program was designed to be used whereby management and sales people are on the same page maximizing every opportunity available to the dealership.

X003

Sales and Management Series — 9990.00

995 Savings

8,995.00



Option 4

63 Meetings for Sales Success

- Complete Sales Program (28 Topics)
- Complete Management Program (22 Topics)
- Complete Motivational Series—Rules of Success (13 Topics)
- 63 Chapters — Full Library of Grant Cardone
- 20 Comprehensive Workbooks
- 20 Rules of Success Booklets

63 different sales meetings to get your people motivated, focused, and using the right approaches to maximize every opportunity. Wake your people up everyday so that you can get the most from your team!

X004

Complete Video Library — 12,890.00

895 Savings

11,995.00

**CARDONE TRAINING TECHNOLOGIES**

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 Phone 800-368-5771 • 310-777-0255 • Fax 310-777-0256
 www.grantcardone.com

Order Form

Order Number

SOLD TO	COMPANY	NAME		
	ADDRESS	EMAIL		
	CITY STATE ZIP	SHIPPING ADDRESS		
	PHONE FAX	CITY	STATE	ZIP
	CREDIT CARD # CC EXP DATE	WORKSHOP DATE	WORKSHOP CITY	SALESPERSON

Descriptions	Quantity	Unit Price	Cost
GCB1 Selling—The Secret to Success		29.95	
GCB2 The Closers' Almanac		29.95	
A1006 85 Closes		300.00	
A1007 Grant Cardone Live		300.00	
A1008 Maximizing Every Opportunity		400.00	
A1009 The Rules of Success on CD		500.00	
A1010 Control Without Confrontation		700.00	
A1011 One-A-Day Sales and Management Automotive Training Program (Audio)		1500.00	
A1012 Elite Salesperson's Package		1,690.00	
AV2012 Management Package		2,990.00	
APD1 Complete Cardone Audio Library on iPod (Package 1)		1,500.00	
APD2 Selling Solutions Video Library on iPod (Package 2)		2,500.00	
AVPD3 Fully Loaded Cardone Library on iPod (Package 3)		3,495.00	
X001 Sales Series: Basics to Closing (Option 1)		4,995.00	
X002 The Management Series: Phone Ups to Internet (Option 2)		4,995.00	
X003 One-A-Day Program (Option 3)		8,995.00	
X004 63 Meetings for Sales Success: Complete Video Library (Option 4)		11,995.00	
X005 Total Company Package		13,090.00	
S100 Grant Cardone Seminar			
S400 4-Day Management Workshop			
EP001 ePencil Software (Electronic Desking Solution)		1,295.00	
N1001 "100%" LAPEL PINS <input type="checkbox"/> 1 for \$10.00 <input type="checkbox"/> 5 for \$40.00 <input type="checkbox"/> 10 for \$75.00 <input type="checkbox"/> 20 for \$140.00			
P1003 "Done!" LAPEL PINS <input type="checkbox"/> 1 for \$10.00 <input type="checkbox"/> 5 for \$40.00 <input type="checkbox"/> 10 for \$75.00 <input type="checkbox"/> 20 for \$140.00			
O1002 "Give Give Give" LAPEL PINS <input type="checkbox"/> 1 for \$10.00 <input type="checkbox"/> 5 for \$40.00 <input type="checkbox"/> 10 for \$75.00 <input type="checkbox"/> 20 for \$140.00			
P3001B Appraisal Pads <input type="checkbox"/> 6 for \$150.00 <input type="checkbox"/> 25 for \$440.00 <input type="checkbox"/> 50 for \$740.00 <input type="checkbox"/> 100 for \$1400.00			
Other:			

Order Taken By:

Notes:

Savings	
Shipping	
Tax	
TOTAL	